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Credit Risk Rating Service by Accountants A new challenge for the profession

Experience from a Dutch project by

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Background Royal NIVRA

- ➤ Founded 100+ ago
- Professional body Certified Accountants
- > Approx 14.000+ members
 - ♦ 4.400 in Public Practise
 - \$ 2.000 internal

 - \$ 2.200 not active
 - ♥ 900 audit firms
- > Member of XBRL Int. since y 2000



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Overview Netherlands landscape

Businesses

- ♦ 600.000+ need to file financial statements, no audit opinions
- ⊎ 10.000 with an audit opinion (statutory audit)
- > 95 99% of the business use financial intermediaries like
 - ♦ Accountants / Auditors / Tax advisors

Professional bodies

- ♦ 2 for accountants / auditors: Royal NIVRA / NOvAA (6.500)
- ♦ 3 for tax advisors (around 12.000 professionals in total)
- All corporate tax filings are mandatory electronically



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Landscape is changing rapidly

> Netherlands Taxonomy Project (NT P)

Project lead by Dutch Government

- Standard Business Reporting (SBR)
- Objective: Reduce costs for businesses
- Standardising and digitising information exchange between Government and Businesses focussing on
 - Financial, Tax and Statistical information
 - Based on XBRL

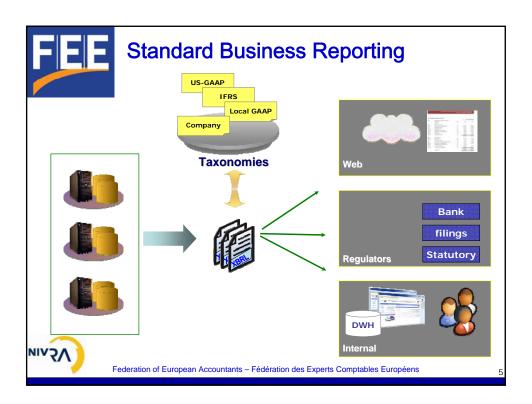
Implementation of Basel 2

More focus on risks related to individual businesses

♥ Means different interest rates for businesses

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Consequences for the profession

XBRL/SBR will have an impact on

- > The Information Reporting Supply Chain
- > The current processes / business model of accounting / audit firms
- The role and added value of accountants (SMPs)
 - ☼ The preparing of financial statements, tax filings, statistical reports will become a commodity
 - ♥ Demand / opportunities for new services like
 - Credit Risk Rating Services, Basel 2 (SMEs)
 - Tax assurance (SMEs)
 - Supporting corporate finance, Basel 2 (SMEs)
 - Internet bookkeeping
 - Handling / processing (E-)invoices, E-payments
 - Outsourcing / off shoring of processes of SME's or SMPs
 - · Providing 'assurance' on Data (sets) in XBRL format



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Why NIVRA is supporting SBR?

- > Because of globalization reporting need to be
 - ♥ Standardized (IFRS US GAAP / IFRS for SMEs / Local GAAP)

 - ⋄ Minimized (what is needed, based on law)
 - ♥ Tailored information
 - ♥ Electronic available all over the world and easy to access
 - ♥ Cost efficient / effective
 - ⋄ XBRL is only the enabling technology
- Less labour-intensive (aging problem, shortish of people)
- Innovates the Information Reporting Supply Chain
- > Provides opportunities for new services



Challenge: Accountants / Businesses do not like change!!

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Credit Risk Rating

Position Banks (Rabobank / ABN AMRO)

- > Will collect financial information electronically based on standard information (NT with extension) and XBRL
- Reason why: High quality comparable data
- Deal with it automatically, online real-time without manual interference
- > Will:
 - ♥ Increase speed and lower costs
 - ♥ Increase competition and shopping
 - ⋄ Have an impact on interest rates
 - Have an impact on the role of the accountant



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Role of accountants

- Preparing financial information will be come a standard process
- Can add value to the process and information
- > Support clients in dealing with banks



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Means

- > Accountants need to have
 - Knowledge of corporate finance SMEs and Credit Risk Rating Basel 2
 - Understanding of risk profile client based on independent Credit Risk Rating



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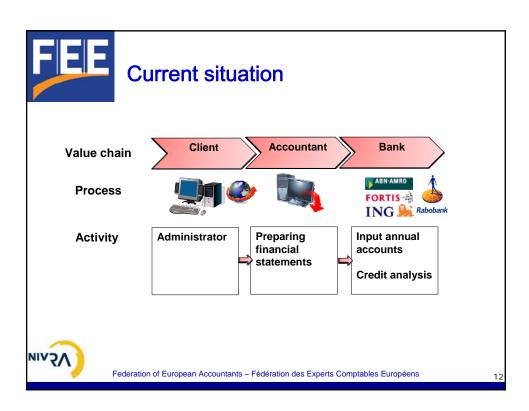


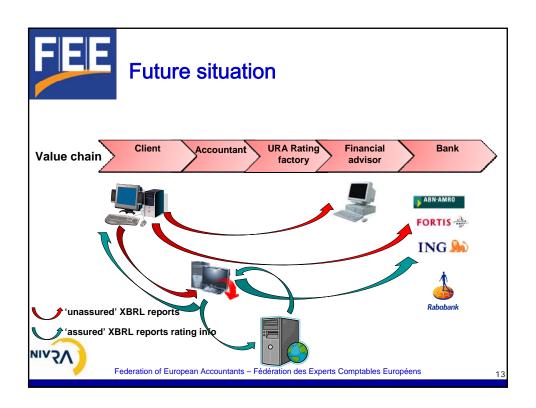
Credit Risk Rating Services by accountants

- ➤ Based on standard information (with extension if needed) of a business
- > Provided by accountants
- Credit Risk Rating provided by an independent CRS Services
- > Basis for advising and supporting clients



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What is happening know

- > Much interest accounting firms
- > Project started with URA Rating Agency B.V.
- NIVRA is developing trust model to set standards for / and guarantee
 - ♥ Expertise of the accountant

 - ♥ Process of exchange of information
 - SQuality of the rating services

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More information

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