

European SRI Study



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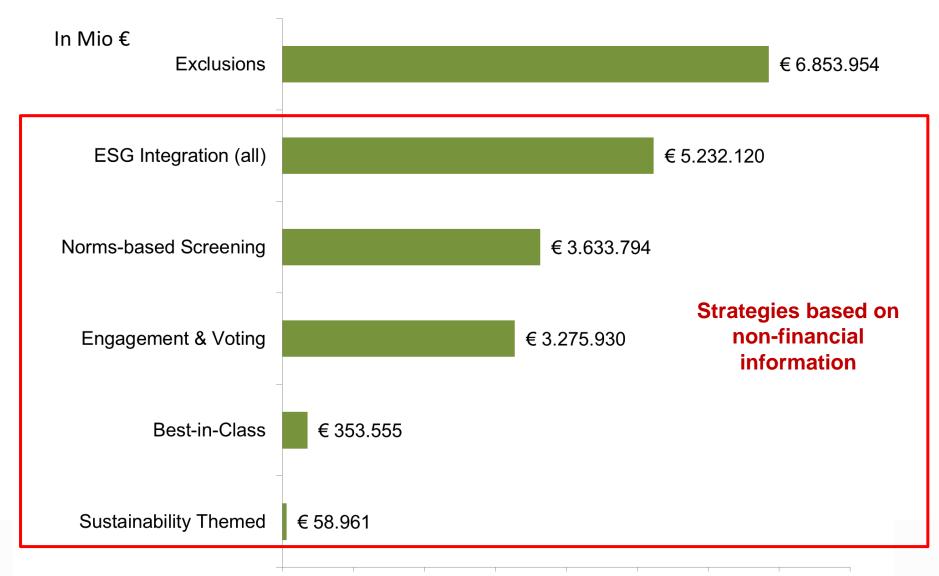
Introduction

Sustainable and Responsible Investment Strategies

- Sustainability themed
- Best-in-Class and Positive screening
- Norms-based screening
- Exclusions
- ESG Integration
- Engagement and voting
- Impact investing

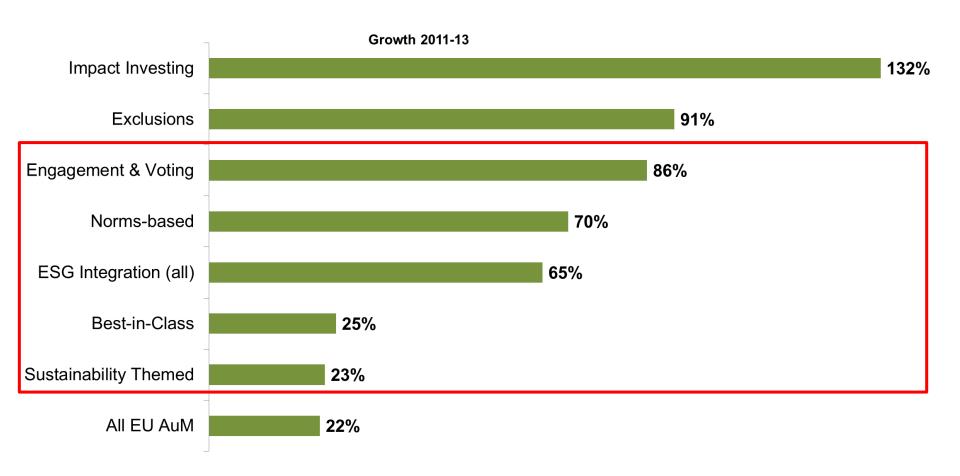


Exclusions Still Dominates SRI Strategies In Europe





All Strategies Have Experienced Double Digit Growth





Source: Eurosif, EFAMA

Perceived Drivers of SRI Growth (Next 2-3 Years)

2011

Demand from Institutional Investors

Legislative Drivers

International Initiatives

External Pressure

Demand from retail Investors

Materiality

Notion of fiduciary duty

2013

Demand from Institutional Investors

Legislative Drivers

Materiality

Notion of fiduciary duty

External Pressure

International Initiatives

Demand from retail investors



Source: Eurosif

Key Takeaways

- Clear momentum for responsible investing in Europe
- Investor demand for Non-financial information is growing
- Some positive signals around the recognition of the materiality of ESG by the broader investment community
 - 12% of European AuM estimated to follow a structured ESG integration investment process



Non-financial reporting:

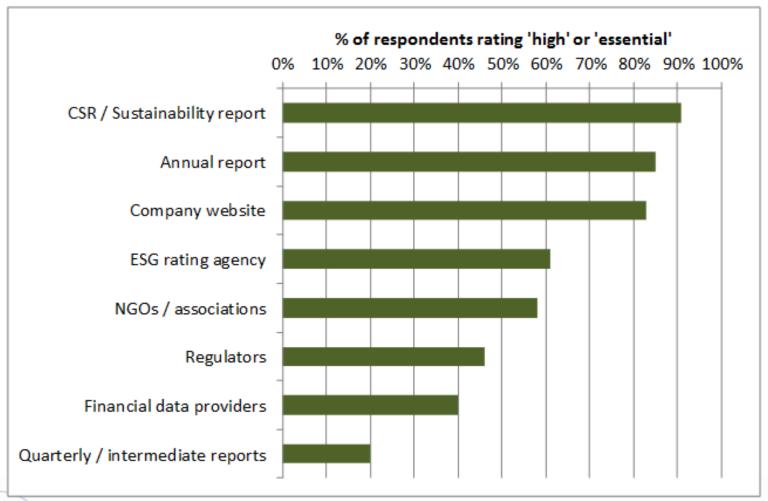
what investors expect from public policy reforms

A Survey

June 2013



Annual reports and CSR reports remain the main sources of non-financial information for investors





European Investors' Current Perceptions Of NFR



Existing non-financial information published by European companies is linked to CSR policy 69% agree



Current levels of disclosure is sufficient to assess the financial materiality of non-financial factors

93% disagree



Existing non-financial information published by European companies is linked to business strategy and risks

74% disagree



Source: Eurosif / ACCA, Non-financial reporting: what investors expect from public policy reforms, 4 June 2013

European Investors' Expectations Of NFR

77% of respondents agreed qualitative statements are essential to assess the materiality of non-financial information.

97% of respondents agreed key performance indicators are essential to assess the materiality of non-financial information

93% of respondents agreed current non-financial reporting practices do not provide sufficient comparability across companies.

92% of respondents agreed non-financial information should be integrated with financial information.



Source: Eurosif / ACCA, Non-financial reporting: what investors expect from public policy reforms, 4 June 2013

Accountability mechanisms are essential for investors.

88% of respondents agreed new oversight mechanisms should be developed for non-financial information.

83% of respondents agreed third-party verification and assurance of non-financial reporting is essential.

73% of respondents agreed non-financial information should be subject to a shareholder vote at the AGM.



The RI Industry Is Getting Organised





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