











#### **Values**

#### Customers

- Confidence
- Quality
- Honesty
- Accountability
- Information



# **Employees**

- Personal development
- Security
- Cooperation
- Openness
- Individual and professional respect
- Accountability

## **Values**

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#### Local citizens

- Local involvement
- Openness
- Deeply rooted
- Accountability
- Humanity



## **Results - customers**

- Improved customer dialogue
- New dialogue tools
- Focus on advisor and customer relation
- Improved product range more customer offerings
- Better targeting of specific customer groups or needs (e.g. youth)

# Results - employees

- Flexible working hours
- Better methods for conflict solving
- Improved training personal development
- · New information tools
- Improved information from management
- New value-oriented organization



# Results - local citizens



- Accommodations exclusively for students in Aarhus and Copenhagen
- Senior housing project in Middelfart
- Engaged in local cultural activities
- Support to the local business
- Emphasis on sponsorship rather than advertising

